



December 3, 2013

Re: Vice President for Development

To the Stevens Community,

After three years of dedicated and effective service as Vice President of Development, Mr. Edward Eichhorn '69 has announced he will be stepping down from this role.

Ed joined the Development Office as Vice President in January 2011, at a time when the position had been vacant for eight months. His decades of service to the University as an alumni volunteer, Trustee (2007-2010), President of the Stevens Alumni Association (2007-2009), Chairman of the Nominating and Governance Committee of the Board, and as a member of the Presidential Search Committee, combined with his demonstrated love for his alma mater, his familiarity with the Stevens community, and his prior successful business career, combined to provide Ed with a tremendous advantage as Vice President for Development.

Ed has led the Development Office during a time of great success. Gifts to Stevens increased from \$5 million in FY11 to \$26.3 million in FY13, including the largest single gift in the history of Stevens. The Development Office has instituted a number of new initiatives, including our first Stevens Awards Gala in 2013, a corporate and foundations effort, a planned giving effort, a donor stewardship program and a cohesive relationship with the Alumni Office and the Stevens Alumni Association.

Stevens is very fortunate that Ed Eichhorn agreed to serve in the role of Vice President for Development during this critically important time. In particular, I want to extend heartfelt thanks to Ed for agreeing to lead the Development Office during my transition as Stevens' seventh president, and for laying the foundation for unprecedented success in Development and Alumni Affairs for his successor.

As we prepare for the launch of a major capital campaign, we will be conducting a national search for the next Vice President of Development. In the near future, we will be announcing the appointment of a Search Committee and a search firm who will lead this effort. Consistent with his loyal and dedicated service to Stevens, Ed has graciously agreed to continue in the role of Vice President of Development until a new Vice President is on board.

Please join me in extending sincere appreciation to Ed for his unwavering commitment to Stevens throughout the many roles he has played within the University, and particularly for his leadership and success as Vice President of Development.

Per aspera ad astra,

Nariman Farvardin
President