



STEVENS INSTITUTE OF TECHNOLOGY

Consolidated Financial Statements

June 30, 2024

(with summarized comparative financial information as of June 30, 2023)

(With Independent Auditors' Report Thereon)

STEVENS INSTITUTE OF TECHNOLOGY

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Independent Auditors' Report

The Board of Trustees
Stevens Institute of Technology:

Opinion

We have audited the consolidated financial statements of Stevens Institute of Technology and its subsidiary (the University), which comprise the consolidated statement of financial position as of June 30, 2024, and the related consolidated statements of activities and cash flows for the year then ended, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the University as of June 30, 2024, and the changes in its net assets and its cash flows for the year then ended in accordance with U.S. generally accepted accounting principles.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the University and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with U.S. generally accepted accounting principles, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the University's ability to continue as a going concern for one year after the date that the consolidated financial statements are issued.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.



In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the University's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the University's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited the University's 2023 consolidated financial statements, and we expressed an unmodified audit opinion on those audited consolidated financial statements in our report dated December 1, 2023. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2023, is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived.

KPMG LLP

Short Hills, New Jersey
December 6, 2024

STEVENS INSTITUTE OF TECHNOLOGY

Consolidated Statement of Financial Position

June 30, 2024

(with comparative financial information as of June 30, 2023)

(Dollars in thousands)

| Assets | 2024 | 2023 |
|---|--------------|-------------|
| Cash and cash equivalents (note 4) | \$ 47,157 | 78,329 |
| Deposits with bond trustees (notes 4 and 10) | 12,986 | 9,405 |
| Student, sponsor and other receivables, net (note 5) | 22,843 | 19,528 |
| Contributions receivable, net (note 6) | 8,735 | 8,558 |
| Prepaid expenses and other assets (note 2(f)) | 18,800 | 19,305 |
| Right-of-use assets – operating leases (note 18) | 1,067 | 1,357 |
| Investments (notes 4 and 7) | 374,206 | 318,556 |
| Trusts held by others (note 7) | 7,471 | 6,535 |
| Land, buildings and equipment, net (note 8) | 563,258 | 545,427 |
| Total assets | \$ 1,056,523 | 1,007,000 |
| Liabilities and Net Assets | | |
| Liabilities: | | |
| Accounts payable and accrued expenses | \$ 35,509 | 37,737 |
| Deferred revenue (note 9) | 24,506 | 21,663 |
| Operating lease obligations (note 18) | 1,216 | 1,524 |
| Annuities payable | 1,473 | 1,645 |
| Post-retirement and pension obligations (notes 11 and 12) | 3,822 | 4,150 |
| Conditional asset retirement obligations (note 13) | 4,581 | 4,795 |
| Long-term debt, net (note 10) | 348,551 | 355,320 |
| Refundable advances (note 5) | 840 | 1,187 |
| Total liabilities | 420,498 | 428,021 |
| Net assets (notes 16 and 17): | | |
| Without donor restrictions | 308,350 | 290,089 |
| With donor restrictions | 327,675 | 288,890 |
| Total net assets | 636,025 | 578,979 |
| Total liabilities and net assets | \$ 1,056,523 | 1,007,000 |

See accompanying notes to consolidated financial statements.

STEVENS INSTITUTE OF TECHNOLOGY

Consolidated Statement of Activities

Year ended June 30, 2024

(with summarized financial information for the year ended June 30, 2023)

(Dollars in thousands)

| | 2024 | | | 2023 Total |
|--|-------------------------------|----------------------------|---------|---------------|
| | Without donor restrictions | With donor restrictions | Total | |
| Operating activities: | | | | |
| Revenues and other support: | | | | |
| Tuition and fees (net of student aid of \$127,649 in 2024 and \$127,436 in 2023) (note 14) | \$ 253,748 | — | 253,748 | 258,943 |
| Sponsored activity revenues (note 14): | | | | |
| Federal | 60,504 | — | 60,504 | 47,931 |
| State | 1,267 | — | 1,267 | 1,067 |
| Private/other | 2,668 | — | 2,668 | 3,200 |
| Total sponsored activity revenues | 64,439 | — | 64,439 | 52,198 |
| Grants | 3,242 | — | 3,242 | 3,428 |
| Contributions | 1,595 | 5,800 | 7,395 | 5,357 |
| Other revenues | 2,469 | — | 2,469 | 2,782 |
| Auxiliary enterprises (note 14) | 46,515 | — | 46,515 | 45,517 |
| Investment return in support of operations (notes 7 and 17) | 6,183 | 8,298 | 14,481 | 13,080 |
| Net assets released from restrictions | 10,591 | (10,591) | — | — |
| Total operating revenues and other support | 388,782 | 3,507 | 392,289 | 381,305 |
| Expenses (note 15): | | | | |
| Salaries and benefits | 212,510 | — | 212,510 | 197,592 |
| Purchased services | 80,655 | — | 80,655 | 75,048 |
| Maintenance, rents and utilities | 18,022 | — | 18,022 | 20,109 |
| Supplies and other | 33,065 | — | 33,065 | 31,394 |
| Interest expense (note 10) | 12,151 | — | 12,151 | 12,342 |
| Depreciation and amortization | 25,903 | — | 25,903 | 24,145 |
| Total operating expenses | 382,306 | — | 382,306 | 360,630 |
| Operating surplus | 6,476 | 3,507 | 9,983 | 20,675 |
| Nonoperating activities: | | | | |
| Investment return, net of amounts in support of operations (note 7) | 5,226 | 25,752 | 30,978 | 12,486 |
| Contributions | — | 11,672 | 11,672 | 7,584 |
| Other revenue | 3,433 | — | 3,433 | 902 |
| Post-retirement benefit changes other than service cost (note 11) | (93) | — | (93) | 741 |
| Change in value of split-interest agreements | — | 1,138 | 1,138 | 293 |
| Change in allowance and uncollectible contributions | — | (65) | (65) | 86 |
| Net assets released from restrictions | 3,219 | (3,219) | — | — |
| Total nonoperating activities | 11,785 | 35,278 | 47,063 | 22,092 |
| Changes in net assets | 18,261 | 38,785 | 57,046 | 42,767 |
| Net assets, beginning of year | 290,089 | 288,890 | 578,979 | 536,212 |
| Net assets, end of year | \$ 308,350 | 327,675 | 636,025 | 578,979 |

See accompanying notes to consolidated financial statements.

STEVENS INSTITUTE OF TECHNOLOGY

Consolidated Statement of Cash Flows

Year ended June 30, 2024

(with comparative financial information for the year ended June 30, 2023)

(Dollars in thousands)

| | <u>2024</u> | <u>2023</u> |
|---|------------------|-----------------|
| Cash flows from operating activities: | | |
| Change in net assets | \$ 57,046 | 42,767 |
| Adjustments to reconcile change in net assets to net cash provided by operating activities: | | |
| Accretion of bond premium | (1,601) | (1,610) |
| Accretion of interest on conditional asset retirement obligations | 242 | 355 |
| Amortization of bond issuance costs | 69 | 69 |
| Amortization of cloud computing arrangements | 1,096 | 1,096 |
| Depreciation | 25,660 | 23,790 |
| Loss on disposal of property | 658 | 284 |
| Net gains on investments and trusts held by others | (35,017) | (17,373) |
| Loss (gain) for uncollectible contributions | 65 | (86) |
| Post-retirement benefit changes other than net periodic benefit costs | (147) | (983) |
| Change in value of split-interest agreements | (1,138) | (293) |
| Present value adjustment on contribution receivable | 32 | (74) |
| Change in allowance for doubtful accounts – contributions receivable | 171 | (122) |
| Change in allowance for doubtful accounts – student, sponsor, loans and other receivables | (349) | (623) |
| Contributions and grants restricted for capital and endowment | (11,672) | (7,584) |
| Decrease (increase) in operating assets: | | |
| Student, sponsor and other receivables | (3,151) | 1,304 |
| Contributions receivable | (650) | 1,062 |
| Prepaid expenses and other assets | (591) | (1,009) |
| Trusts held by others | 65 | 160 |
| Increase (decrease) in operating liabilities: | | |
| Accounts payable and accrued expenses | (2,274) | (7,494) |
| Deferred revenue | 2,843 | 746 |
| Operating lease obligation | (18) | 291 |
| Annuities payable | 247 | 105 |
| Post-retirement and pension obligations | (181) | 69 |
| Conditional asset retirement obligations | (456) | (168) |
| Net cash provided by operating activities | <u>30,949</u> | <u>34,679</u> |
| Cash flows from investing activities: | | |
| Proceeds from sales of investments | 107,618 | 47,516 |
| Purchase of investments | (118,102) | (73,301) |
| Purchases of land, buildings and equipment | (44,103) | (44,238) |
| New loans to students | (100) | — |
| Collection of student loans | 285 | 335 |
| Net cash used in investing activities | <u>(54,402)</u> | <u>(69,688)</u> |
| Cash flows from financing activities: | | |
| Receipts of contributions and grants restricted for capital and endowment | 11,877 | 9,546 |
| Payments to annuitants | (75) | (21) |
| Refundable advances for student loans | (347) | (327) |
| Proceeds from issuance of long-term debt | 828 | 1,399 |
| Repayments of long-term debt | (6,065) | (3,217) |
| Net cash provided by financing activities | <u>6,218</u> | <u>7,380</u> |
| Net increase in cash, cash equivalents and restricted cash | <u>(17,235)</u> | <u>(27,629)</u> |
| Cash, cash equivalents and restricted cash, beginning of year | <u>91,775</u> | <u>119,404</u> |
| Cash, cash equivalents and restricted cash, end of year | \$ <u>74,540</u> | <u>91,775</u> |
| Supplemental disclosures of cash flow information: | | |
| Cash paid during the year for interest | \$ 13,781 | 13,886 |
| Increase in amounts accrued for purchase of land, buildings and equipment | 46 | 4,848 |

See accompanying notes to consolidated financial statements.

STEVENS INSTITUTE OF TECHNOLOGY

Notes to Consolidated Financial Statements

June 30, 2024

(with summarized comparative financial information as of June 30, 2023)

(Dollars in thousands)

(1) Organization

Stevens Institute of Technology and its wholly owned subsidiary, Castle Point Holdings, Inc. (collectively, the University), founded in 1870 and located in Hoboken, New Jersey, educates and inspires students to acquire knowledge needed to lead in the creation, application and management of technology and to excel in solving problems in any profession. The University serves approximately 8,300 students and is accredited by the Middle States Association of Colleges and Schools (MSACS), the Accreditation Board of Engineering Technology (ABET), and the Association to Advance Collegiate Schools of Business (AACSB).

The University is also committed to a comprehensive growing program of research, which strengthens the educational experience and materially contributes to our nation's goals. In this context, it follows an educational methodology by which faculty, students and colleagues from industry jointly nurture the process of conception, design, and the marketplace realization of new technologies.

The University is the sole owner of Castle Point Holdings, Inc., established for the purpose of providing a corporate interface between the University and enterprise (start-up) companies.

(2) Summary of Significant Accounting Policies

(a) Consolidation

The accompanying consolidated financial statements include the accounts of Stevens Institute of Technology and its wholly owned subsidiary, Castle Point Holdings, Inc. All significant intercompany accounts have been eliminated in consolidation.

(b) Basis of Presentation

The University prepares its consolidated financial statements on the accrual basis of accounting in accordance with Generally Accepted Accounting Principles (U.S. GAAP) and with standards established by the Financial Accounting Standards Board (FASB) for external financial reporting by not-for-profit organizations. Accordingly, the University's resources are classified and reported based upon the existence or absence of donor-imposed restrictions, as follows:

Net Assets with Donor Restrictions

Included in these net assets are net assets subject to donor-imposed stipulations that they be maintained permanently by the University. Donors of these assets generally permit the use of all or part of investment earnings for operating or specific purposes, such as scholarships, chairs and educational and research programs. Also included are net assets subject to donor-imposed restrictions that will be satisfied either by actions of the University or the passage of time.

Net Assets without Donor Restrictions

Net assets that are not subject to donor-imposed restrictions, and therefore are expendable for operating purposes. Net assets without donor restrictions may be designated for specific purposes by the University's Board of Trustees.

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June 30, 2024

(with summarized comparative financial information as of June 30, 2023)

(Dollars in thousands)

Revenues are reported as increases in net assets without donor restrictions unless use of the related assets are limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Appreciation or depreciation in the fair value of investments and gains and losses on other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless otherwise restricted by explicit donor stipulation or by law. Expirations of temporary restrictions on net assets are reported as net assets released from restrictions.

(c) Cash and Cash Equivalents

Cash and cash equivalents are recorded at fair value and comprises highly liquid financial instruments with original maturities of three months or less at time of purchase. Short-term highly liquid investments are not considered cash and cash equivalents if purchased with resources from a donor-restricted endowment fund or other resources limited to long-term investment. Cash equivalents totaled \$0 and \$60,595 at June 30, 2024 and 2023, respectively, within the cash balances presented in the accompanying consolidated statement of financial position.

(d) Concentrations of Credit Risk

Cash and investments are exposed to interest rate, market, and credit risks. The University maintains its cash in various bank deposit accounts that, at times, may exceed federally insured limits. To minimize risk, the University's cash accounts are placed with high credit quality financial institutions and the University's investment portfolio is diversified among a variety of asset categories, which are held by several investment managers. The University regularly evaluates its depository arrangements and investment strategies.

(e) Student Accounts and Loans Receivable

Student accounts receivable represent credit extended to students with no underlying collateral. Such balances are due at the beginning of each semester and are stated net of an allowance for credit losses. The University determines its allowance based on the anticipated net realizable value of expected collections, which includes consideration of historical collection rates, current conditions and reasonable and supportable forecasts. Student loans receivable principally represent loans under the Federal Perkins Loan Program and receivables for Title IV funds and direct lending. Student loans under the Federal Perkins Program are guaranteed by the Federal Government.

(f) Prepaid Expenses and Other Assets

Prepaid expenses and other assets represent goods or services paid for in advance that the University will benefit from in future periods. Included in prepaid expenses and other assets are the design and implementation costs of the Workday Student system (the System) totaling \$13,217 and \$13,886 at June 30, 2024 and 2023, respectively. The System is a cloud computing arrangement (CCA) and the deferred costs are being recognized as expense over the term of the CCA once the System is placed into service, which occurred in March 2021 and are being amortized over the 15-year service contract. Amortization of the implementation costs totaled \$1,096 for the years ended June 30, 2024 and 2023, respectively, which were recognized in purchased services in the accompanying consolidated statement of activities.

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(with summarized comparative financial information as of June 30, 2023)

(Dollars in thousands)

(g) Investments

The fair value of investments, which consist of fixed income and equity securities, is based on quoted market prices or published net asset values (NAV) at June 30th. Investments in pooled private equity and other alternative investment funds are stated at estimated fair value based on the NAV of the funds as a practical expedient. Values of these funds, which may invest in both nonmarketable and market-traded securities, are provided by the general partner of the fund and reviewed by management for reasonableness.

(h) Fair Value Measurement

Fair value is defined as the exchange price that would be received to sell an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. Accounting Standards Codification (ASC) 820, *Fair Value Measurement* (ASC 820) establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

- Level 1: Quoted prices or published NAVs in active markets for identical assets or liabilities.
- Level 2: Observable inputs other than Level 1 prices such as quoted prices or published NAVs for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- Level 3: Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the asset or liabilities.

Fair value estimates are made at a specific point in time, based on available market information and judgments about the financial asset, including estimates of timing, amount of expected future cash flows and the credit standing of the issuer. In some cases, the fair value estimates cannot be substantiated by comparison to independent markets.

(i) Split-Interest Agreements

The University's split-interest agreements include charitable remainder trusts, life income funds and perpetual trusts. The underlying assets of the trust agreements are invested in cash, cash equivalents and equity securities and are carried at fair value. Charitable remainder trusts and life income funds for one or more beneficiaries generally pay lifetime income to those beneficiaries, after which, the principal is made available to the University in accordance with donor stipulations. A liability is established for the present value of the estimated future payments to the beneficiaries, with the difference between the liability and the fair value of the proceeds received by the University recorded as a contribution. The present value calculation is performed using rates prescribed by the Internal Revenue Service.

The University operates a gift annuity program for donors/annuitants who reside in various states including New Jersey, New York, Connecticut, Florida, Kentucky, Maine, New Hampshire,

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(with summarized comparative financial information as of June 30, 2023)

(Dollars in thousands)

Pennsylvania, and Maryland. The University maintains assets at least equal to the sum of the reserves on its outstanding annuity agreements. The reserves on the outstanding annuity agreements are consistent with the assumptions underlying the rates adopted by the American Council on Gift Annuities, which are in effect at the time of issuance of the gift annuity. In determining the appropriate reserves, an adjustment is made for the obligation to the annuitant and the fair value of the investments. The University's gift annuity reserves are sufficient to meet the state requirements of all of the states in which the program operates.

The split-interest agreements assets that are held by third party trustees are recorded in trusts held by others. These amounts are recorded at the fair value of the assets contributed to the trust and are classified within Level 3 of the fair value hierarchy of ASC 820.

(j) Land, Buildings and Equipment

Land, buildings and equipment, purchased for a value of \$5 or more and with a useful life greater than one year are stated at cost net of accumulated depreciation, or if donated, at the fair value at date of contribution. Upon disposal of fixed assets, cost and accumulated depreciation are reversed and the resulting gain or loss, if any, is included within operating activities in the accompanying consolidated statement of activities.

Depreciation for all assets, except new construction greater than \$50,000, is calculated using the straight-line method and half-year convention over the following estimated useful lives:

| | |
|-----------------------------------|----------------|
| Buildings | 40 to 50 years |
| Building improvements | 20 years |
| Furniture, fixtures and equipment | 4 to 15 years |

Depreciation for new construction greater than \$50,000 is calculated using the straight-line method based on the in-service date over a 50-year estimated useful life.

(k) Leases

The University has a variety of operating leases for office space and student housing. The obligations associated with these leases have been recognized as a liability in the consolidated statement of financial position based on future lease payments, discounted by the risk-free borrowing rate. The University has elected to use the practical expedient for the short-term lease exemption, allowing leases that are for a period of 12 months or less, or contain renewals for periods of 12 months or less, to be excluded from right-of-use assets and lease liabilities on the consolidated statement of financial position. The University has elected the practical expedient to not separate lease and non-lease components. Lease terms may include options to extend or terminate certain leases. The value of options to extend or terminate are reflected in the valuation if it is reasonably certain management will exercise an option to extend or terminate a lease.

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Notes to Consolidated Financial Statements

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(with summarized comparative financial information as of June 30, 2023)

(Dollars in thousands)

(l) Operating Measure

The University classifies its activities in the accompanying consolidated statement of activities as operating and nonoperating. Operating activities principally include all income and expenses related to carrying out the University's educational and research mission. Operating revenues also include contributions and investment return used to fund current operations, in accordance with the University's endowment spending rate policy.

Nonoperating activities principally include investment return in excess of (or less than) amounts authorized for expenditure by the University's Board of Trustees (spending rate policy); contributions and other resources intended to be held in perpetuity or for purchases of capital assets and the related release of contributions restricted for capital purposes; present value adjustments of annuities payable; and other activities considered to be a more unusual or nonrecurring nature, if any.

(m) Revenue Recognition

(i) Tuition and Fee Revenue

The University recognizes revenue from student tuition and fees within the fiscal year in which educational services are provided. Institutional aid, in the form of scholarships and grants-in-aid, includes amounts funded by the endowment, research funds, and gifts, and reduces the published price of tuition for students receiving such aid. As such, institutional aid is referred to as a tuition discount and represents the difference between the stated charge for tuition and fees and the amount that is billed to the student and/or third parties making payments on behalf of the student.

Two summer terms are offered: Summer I from mid-May to the beginning of July and Summer II from early July to mid-August. Web-campus courses run from mid-May through the end of August. Revenue from tuition and fees for all of the summer terms is recognized as performance obligations are met.

(ii) Sponsored Activity

The University receives sponsored program funding from various governmental and corporate sources. The funding may represent a reciprocal transaction in exchange for an equivalent benefit in return, or it may be a nonreciprocal transaction in which the resources provided are for the benefit of the University, the funding organization's mission, or the public at large.

Revenues from nonexchange transactions (contributions) may be subject to conditions, in the form of both a barrier to entitlement and a refund of amounts paid (or a release from obligation to make future payments). Revenues from conditional nonexchange transactions are recognized when the barrier is satisfied, which in some cases are as related costs are incurred. In addition, the University has elected the simultaneous release option for conditional contributions that are also subject to purpose restrictions. Under this option, net assets without donor restrictions will include the donor-restricted contributions for which the purpose restrictions are met in the same reporting period as the revenue is recognized.

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(with summarized comparative financial information as of June 30, 2023)

(Dollars in thousands)

(iii) Auxiliary Enterprises

Auxiliary enterprises exist to furnish goods or services to students, faculty, staff, or incidentally to the general public, and the University charges a fee directly related to, although not necessarily equal to, the cost of the goods or services. The distinguishing characteristic of auxiliary services is that they are managed as an essentially self-supporting activity.

Performance obligations for housing and dining services are delivered over the academic terms. Consequently, revenue from housing and dining services is recognized ratably as services are rendered.

Parking service revenue is recorded ratably over the period for which the parking permits have been sold.

(iv) Contributions

Contributions, including unconditional promises to give, are recognized as revenues in the period received. Unconditional promises to give are recorded at their net realizable value if they are expected to be collected within one year or at the present value of future cash flows if they are expected to be collected over periods longer than one year. The University has been notified of certain intentions to give under various wills and trusts, the realizable amounts of which are not presently determinable. The University's share of such bequests is recorded when the University has an irrevocable right to the bequest and the proceeds are measurable. At June 30, 2024 and 2023, conditional contributions, including advised bequests, totaled \$67,599 and \$67,084, respectively.

Contributions of assets other than cash are recorded at their estimated fair value at date of donation. Contributions to be received after one year are discounted using a risk-adjusted rate of return. Amortization of discounts is recorded as additional contribution revenue in accordance with donor-imposed restrictions, if any. An allowance for uncollectible contributions receivable is provided based upon management's judgment of prior collection history, type of contribution and nature of fundraising activity. Net assets without donor restrictions resulting from certain large contributions may be designated by the University's Board of Trustees for capital or long-term investment.

(n) Income Taxes

The University has been classified as an organization described under Section 501(c)(3) of the Internal Revenue Code (the Code) and, therefore, is exempt from Federal income taxes under Section 501(a) of the Code and similar State of New Jersey tax provisions. Federal law imposes tax on income that is not related to an organization's tax-exempt purposes or otherwise excluded under the Code as well as an excise tax on certain excess compensation.

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(Dollars in thousands)

The University has processes presently in place to ensure the maintenance of its tax-exempt status, to identify and report unrelated income, determine its filing and tax obligations in jurisdictions for which it has nexus, and to review other matters that may be considered tax positions. Management of the University believes there are no uncertain tax positions as of and for the years ended June 30, 2024 and 2023, respectively.

(o) Related Party Transactions

The Members of the University's Board of Trustees and senior management may, from time to time, be associated, either directly or through interlocking board memberships, with companies doing business with the University. Under the University's conflict-of-interest policy, all business and financial relationships of trustees and officers with the University and with vendors and subcontractors to the University are subject to an annual disclosure process culminating with review by the General Counsel, Internal Audit and the Audit Committee of the Board of Trustees.

From time to time, the University is the recipient of contributions from donors who are also members of the Board of Trustees. At June 30, 2024 and 2023, contributions receivable included \$3,232 and \$3,681, respectively, from members of the Board of Trustees.

(p) Use of Estimates

The preparation of consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

(q) Prior Year Summarized Financial Information

While comparative information is not required under U.S. GAAP, the University believes this information is useful and has included certain summarized comparative financial information from its fiscal year 2023 consolidated financial statements. Such summarized comparative information is not intended to be a complete presentation in accordance with U.S. GAAP. Accordingly, such information should be read in conjunction with the University's consolidated financial statements as of and for the year ended June 30, 2023, from which it was derived.

(r) New Accounting Pronouncements

In June 2016, the Financial Accounting Standards Board issued Accounting Standards Update No. 2016-13, *Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments* (ASU), which requires a financial asset (or group of financial assets) measured at amortized cost basis to be presented at the net amount expected to be collected. The ASU is intended to improve financial reporting by requiring earlier recognition of credit losses on certain financial assets. The measurement of expected credit losses is based on relevant information about past events, including historical experience, current conditions, and reasonable and supportable forecasts that affect the collectability of the reported amount. The University adopted the provisions of the ASU using a prospective transition approach. As such, the University is not required to adjust comparative periods

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or provide comparative period disclosures. The adoption of this ASU did not have a material impact to the University's consolidated financial statements.

(s) Reclassifications

Certain amounts in the fiscal year 2023 consolidated financial statements have been reclassified to conform to the current year presentation.

(3) Financial Assets and Liquidity Resources

As of June 30, 2024 and 2023, financial assets and liquidity resources available within one year for general expenditures, such as operating expenses, scheduled principal payments on debt, and capital construction costs not financed with debt and contributions, were as follows:

| | <u>2024</u> | <u>2023</u> |
|---|-------------------|----------------|
| Financial assets available within one year: | | |
| Cash | \$ 36,857 | 68,596 |
| Deposits with bond trustees reserved for principal payments | 3,120 | 2,965 |
| Accounts receivable, net | 22,375 | 17,675 |
| Contributions receivable available for operations | 1,066 | 593 |
| Investments appropriated for spending in following year | 10,823 | 9,925 |
| Total financial assets available within one year | <u>74,241</u> | <u>99,754</u> |
| Liquidity resources: | | |
| Bank line of credit | <u>50,000</u> | <u>50,000</u> |
| Total liquidity resources | <u>50,000</u> | <u>50,000</u> |
| Total financial assets and liquidity resources | <u>\$ 124,241</u> | <u>149,754</u> |

The University's cash flows have seasonal variations during the year attributable to timing of tuition billing and to a lesser extent a concentration of contributions received at calendar and fiscal year-end. To manage liquidity, the University has a short-term investment strategy for excess working capital. It is intended to be used for operating cash management purposes within one year and allows the University to align cash inflows with anticipated cash outflows, in accordance with policies approved by the Finance Committee of the Board.

As further described in Note 10, the University may draw upon a line of credit to manage cash flows, however the main purpose of that line of credit is to interim fund capital spending until permanent funding is secured.

In addition to financial assets available to meet general expenditures over the next year, the University operates with a balanced budget and anticipates collecting sufficient revenue to cover general expenditures not covered by donor-restricted resources. Refer to the statement of cash flows, which identifies the

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sources and uses of the University's cash and shows positive cash generated by operations for fiscal years 2024 and 2023.

The University also has \$71,359 in board-designated endowments at June 30, 2024, which are available for general expenditure with Board approval. The Board has approved fiscal year 2025 spending from the endowment estimated to be \$10,823, which is included in the table above.

(4) Cash and Cash Equivalents

Cash, cash equivalents, and restricted cash are included in the following lines of the consolidated statement of financial position, which sum to the total of the same such amounts shown in the consolidated statement of cash flows:

| | <u>2024</u> | <u>2023</u> |
|---|------------------|---------------|
| Cash | \$ 47,157 | 78,329 |
| Deposits with bond trustees | 12,986 | 9,405 |
| Investments | <u>14,397</u> | <u>4,041</u> |
| Total cash, cash equivalents, and restricted cash | <u>\$ 74,540</u> | <u>91,775</u> |

Cash includes restricted cash of \$10,300 and \$9,733 at June 30, 2024 and 2023, respectively, that represents cash received with donor-imposed restrictions that limits the use of that cash for scholarships and fellowships; chairs, professorships and lectureships; academic support, including the library and the humanities; research; and buildings and grounds.

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(5) Student, Sponsor and Other Receivables

Student, sponsor and other receivables, net, as of June 30, 2024 and 2023, consisted of the following:

| | <u>2024</u> | <u>2023</u> |
|--|------------------|----------------|
| Student | \$ 5,400 | 4,714 |
| Sponsored contracts and grants | 16,125 | 15,933 |
| Student loans | 1,835 | 1,921 |
| Other | 5,848 | 3,674 |
| | <u>29,208</u> | <u>26,242</u> |
| Less: | | |
| Allowance for doubtful student accounts | (1,856) | (2,138) |
| Allowance for doubtful sponsor accounts | (2,426) | (2,529) |
| Allowance for doubtful student loan accounts | (1,367) | (1,067) |
| Allowance for doubtful other accounts | (716) | (980) |
| | <u>(6,365)</u> | <u>(6,714)</u> |
| Student, sponsor and other receivables, net | \$ <u>22,843</u> | <u>19,528</u> |

A majority of the student loans outstanding are associated with the Federal Perkins Loan Program. Funds advanced by the Federal Government of \$840 and \$1,187 at June 30, 2024 and 2023, respectively, are ultimately refundable to the U.S. Government and are classified as liabilities in the consolidated statement of financial position. Outstanding loans canceled under the program result in a decrease in the liability to the U.S. Government.

At June 30, 2024 and 2023, the following amounts were outstanding receivables under the Federal Perkins Loan Program:

| | <u>Less than 30 days</u> | <u>Less than 90 days</u> | <u>Less than 180 days</u> | <u>Less than 360 days</u> | <u>Greater than 360 days</u> | <u>Total</u> |
|----------|------------------------------|------------------------------|-------------------------------|-------------------------------|----------------------------------|--------------|
| June 30: | | | | | | |
| 2024 | \$ 424 | 17 | 2 | 1 | 1,094 | 1,538 |
| 2023 | 676 | 10 | 8 | 11 | 1,098 | 1,803 |

Also included in student loan receivables are direct lending receivables totaling \$297 and \$118 in fiscal years 2024 and 2023, respectively. Allowances for doubtful accounts are established based on prior collection experiences and current economic factors, which, in management's judgment, could influence the ability of loan recipients to repay the amounts per the loan terms.

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(6) Contributions Receivable

Contributions receivable, net, as of June 30, 2024 and 2023, consisted of the following:

| | <u>2024</u> | <u>2023</u> |
|---|-----------------|--------------|
| Amounts due in: | | |
| Less than one year | \$ 6,827 | 3,464 |
| One to five years | 2,738 | 5,721 |
| Greater than five years | 390 | 390 |
| | <u>9,955</u> | <u>9,575</u> |
| Less discount to present value | <u>(459)</u> | <u>(427)</u> |
| | 9,496 | 9,148 |
| Less allowance for doubtful contributions | <u>(761)</u> | <u>(590)</u> |
| Contributions receivable, net | <u>\$ 8,735</u> | <u>8,558</u> |

A discount for contributions receivable to be received over periods longer than the one year from date of contribution is provided using a risk-adjusted rate of return. The discount rates used range from 0.30% to 4.35%.

At June 30, 2024 and 2023, approximately 62% and 60%, respectively, of gross contributions receivable is due from five donors, respectively. For the years ended June 30, 2024 and 2023, approximately 32% and 49% of contribution revenue was received from five donors, respectively.

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(7) Investment and Trusts Held by Others

Investment valuations are established and classified based on a variety of inputs. The fair value of investments and trusts held by others and the input classifications or levels, by investment category, at June 30, 2024 and 2023 are shown in the following tables:

| <u>2024</u> | <u>Total</u> | <u>Level 1</u> | <u>Level 2</u> | <u>Level 3</u> |
|--|-------------------|----------------|----------------|----------------|
| Investments: | | | | |
| Cash and cash equivalents | \$ 14,397 | 14,397 | — | — |
| Exchange-traded and mutual funds | 241,359 | 241,359 | — | — |
| U.S. treasuries | 20,608 | — | 20,608 | — |
| U.S. equities | 1,367 | 1,367 | — | — |
| Split-interest agreements | 2,259 | 2,259 | — | — |
| | <u>\$ 279,990</u> | <u>259,382</u> | <u>20,608</u> | <u>—</u> |
| Investments reported at NAV or its equivalent: | | | | |
| Pooled private equity | 74,359 | | | |
| Pooled alternative investments | 19,857 | | | |
| Total investments | <u>\$ 374,206</u> | | | |
| Trusts held by others | \$ 7,471 | | | 7,471 |
| | | | | |
| <u>2023</u> | <u>Total</u> | <u>Level 1</u> | <u>Level 2</u> | <u>Level 3</u> |
| Investments: | | | | |
| Cash and cash equivalents | \$ 4,041 | 4,041 | — | — |
| Exchange-traded and mutual funds | 207,696 | 207,696 | — | — |
| U.S. treasuries | 8,088 | — | 8,088 | — |
| U.S. equities | 2,226 | 2,226 | — | — |
| Certificates of deposit | 12,648 | — | 12,648 | — |
| Split-interest agreements | 2,340 | 2,340 | — | — |
| | <u>\$ 237,039</u> | <u>216,303</u> | <u>20,736</u> | <u>—</u> |

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| <u>2023</u> | <u>Total</u> | <u>Level 1</u> | <u>Level 2</u> | <u>Level 3</u> |
|---|-------------------|----------------|----------------|----------------|
| Investments reported at NAV or its equivalent: | | | | |
| Pooled private equity | \$ 63,684 | | | |
| Pooled alternative investments | <u>17,833</u> | | | |
| Total investments | \$ <u>318,556</u> | | | |
| Trusts held by others | \$ 6,535 | — | — | 6,535 |

There were no transfers in or out of Levels 1, 2 or 3 within the fair value hierarchy during the years ended June 30, 2024 and 2023.

The following table summarizes the changes in value of the Level 3 investments for the fiscal year ended June 30, 2024:

| | <u>Trust held by others</u> |
|-----------------------------|---------------------------------|
| Balance as of June 30, 2022 | \$ 6,146 |
| Trust distributions, net | (203) |
| Total investment gain, net | <u>592</u> |
| Balance as of June 30, 2023 | 6,535 |
| Trust distributions, net | (176) |
| Total investment gain, net | <u>1,112</u> |
| Balance as of June 30, 2024 | \$ <u>7,471</u> |

The University diversifies its investments both by asset class and within asset classes. As a general practice, all investments of the University are managed by external investment management firms.

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Investments reported at NAV as calculated by respective investment managers are subject to capital calls and specific redemption terms. Investments, valued using NAV at June 30, 2024, are as follows:

| | Fair value | Unfunded commitments | Redemption frequency (if currently eligible) | Redemption notice period (days) |
|-----------------------------------|-------------------|-----------------------------|---|--|
| Pooled alternatives: | | | | |
| Multi-strategy (a) | \$ 19,857 | — | Quarterly | 91 days |
| | 19,857 | — | | |
| Pooled private equity: | | | | |
| Real estate fund (b) | 35 | 784 | Not eligible | |
| Private equity (c) | 74,324 | 70,468 | Not eligible | |
| | 74,359 | 71,252 | | |
| Total investments reported at NAV | \$ 94,216 | 71,252 | | |

The information below includes description of the investments by class, valuation estimates used, and the redemption terms by investment class.

- (a) Multi-strategy invests in hedge funds that pursue multiple strategies to diversify risks and reduce volatility. The hedge funds' portfolio for this class includes investments in funds of funds, public and private equity and fixed income, long-term and short-term equities and credit. The fair values of the investments in this class have been estimated using the NAV per share of the investments.
- (b) The real estate fund includes investments in undervalued or inappropriately capitalized U.S. and non-U.S. real estate assets and corporate real estate. They also include public and private real estate companies in growth/emerging markets. The fair values of the investments in this class have been estimated using the NAV of the University's ownership interest in partners' capital. Each investment has specific terms regarding terminations. Upon termination of the partnership, investments in the funds are liquidated and distributed. The fixed term ended on August 30, 2021 for investments in this class and will wind down in an orderly manner.
- (c) Private equity includes several private equity funds that invest primarily in strategies and markets that demonstrate the potential to produce attractive returns due to market inefficiencies and/or companies with a strong potential for change, as well as managers who demonstrate differentiated capabilities in pursuing their strategies. The investments consist of 16% in Natural Resources, 22% in U.S. Private Equities, and 62% in Global Private Equities. These investments cannot be redeemed. Upon termination of the partnership, distributions will be made through the liquidation of the underlying assets. The distributions may take more than one year after the partnership termination date. The fair

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values of the investments in this class have been estimated using the NAV of the university's ownership in partners' capital.

The components of investment return for the years ended June 30, 2024 and 2023 are as follows:

| | <u>2024</u> | <u>2023</u> |
|-----------------------------|------------------|----------------|
| Dividends and interest | \$ 7,872 | 5,706 |
| Net realized gain | 4,555 | 3,403 |
| Net unrealized appreciation | 30,378 | 13,897 |
| Investment management fees | <u>(2,273)</u> | <u>(1,332)</u> |
| Total investment return | 40,532 | 21,674 |
| Endowment distribution | <u>9,554</u> | <u>9,188</u> |
| Net investment return | \$ <u>30,978</u> | <u>12,486</u> |

In addition to the gross endowment distribution, net non-endowment investment return totaling \$4,927 and \$3,892 in fiscal 2024 and 2023, respectively, was included in the investment return in support of operations on the accompanying consolidated statement of activities.

Total calculated endowment distribution, less amounts associated with true endowments whose fair value is less than the original gift value, is defined as endowment distribution-gross and is presented as part of operating activities on the accompanying consolidated statement of activities. A ratable portion of the endowment distributions associated with chairs and professorships that are unnamed for a portion of the fiscal year is transferred back to the specific endowment fund and presented within nonoperating activities.

(8) Land, Buildings and Equipment, Net

At June 30, 2024 and 2023, property, plant and equipment, net consisted of the following:

| | <u>2024</u> | <u>2023</u> |
|--|-------------------|------------------|
| Land | \$ 1,692 | 1,692 |
| Buildings and improvements | 697,520 | 661,255 |
| Furniture, fixtures and equipment | 98,262 | 88,936 |
| Construction in progress | <u>20,523</u> | <u>24,729</u> |
| | 817,997 | 776,612 |
| Less accumulated depreciation and amortization | <u>(254,739)</u> | <u>(231,185)</u> |
| Total land, buildings and equipment, net | \$ <u>563,258</u> | <u>545,427</u> |

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Depreciation and amortization expense, excluding accretion, totaled \$25,660 and \$23,790 for the years ended June 30, 2024 and 2023, respectively. Construction in progress includes costs associated with the campus plan and various other campus improvements. The commitments to complete these projects at June 30, 2024 are approximately \$8,250.

(9) Deferred Revenue

Deferred revenue consists of tuition revenue for summer sessions prorated based on the portion of the session that occurs within each fiscal year, as well amounts received as part of the Compass One dining contract, which will be recognized over the contract term. Also included are unexpended sponsored awards, which represent amounts received from sponsors for which the University has not yet fulfilled its obligations. Such amounts are recorded as revenues when the related services are performed, or obligations are satisfied.

| | <u>Summer tuition</u> | <u>Sponsored contracts (exchange)</u> | <u>Other deferred revenues</u> | <u>Total</u> |
|---|---------------------------|---|--|----------------------|
| Balance at June 30, 2022 | \$ 6,294 | 4,612 | 10,011 | 20,917 |
| Revenue recognized | (6,294) | (4,014) | (6,197) | (16,505) |
| Payments received for future performance obligations | <u>3,145</u> | <u>2,563</u> | <u>11,543</u> | <u>17,251</u> |
| Balance at June 30, 2023 | 3,145 | 3,161 | 15,357 | 21,663 |
| Revenue recognized | (3,145) | (3,124) | (9,379) | (15,648) |
| Payments received for future performance obligations | <u>3,020</u> | <u>3,031</u> | <u>12,440</u> | <u>18,491</u> |
| Balance at June 30, 2024 | \$ <u><u>3,020</u></u> | <u><u>3,068</u></u> | <u><u>18,418</u></u> | <u><u>24,506</u></u> |

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(10) Long-Term Debt and Line of Credit

Long-term debt at June 30, 2024 and 2023 consisted of the following:

| | <u>2024</u> | <u>2023</u> | <u>Maturity date</u> | <u>Interest rate range</u> |
|---|-------------------|----------------|----------------------|----------------------------|
| Bond issue: | | | | |
| (a) 2016 Higher Education Capital Improvement Fund Series B | \$ 6,476 | 6,827 | 9/1/2036 | 3.00%–5.00% |
| (b) 2017 Revenue Bonds Fund Series A | 103,635 | 106,600 | 7/1/2047 | 4.00%–5.00% |
| (c) 2020 Revenue Bonds Series A | 174,315 | 174,315 | 7/1/2050 | 3.00%–5.00% |
| (d) 2020 Revenue Bonds Series B (Taxable) | 24,015 | 26,485 | 7/1/2031 | Variable |
| (e) PSE&G Clean Energy Future | 1,120 | 1,399 | 6/30/2028 | — |
| (f) Higher Education Equipment Leasing Fund Series 2023A | 828 | — | 8/1/2031 | 5.00% |
| Long-term debt, net | 310,389 | 315,626 | | |
| Plus unamortized bond premium | 39,848 | 41,449 | | |
| Less unamortized bond issuance costs | (1,686) | (1,755) | | |
| | <u>\$ 348,551</u> | <u>355,320</u> | | |

(a) 2016 Higher Education Capital Improvement Fund Series B Bonds

In June 2016, the University was awarded \$19,250 in capital improvement grants from the State of New Jersey for the Academic Gateway Project. A portion of the award, \$17,435, is being funded under the Higher Education Equipment Capital Improvement Fund, using bonds issued by the Authority. In December 2016, the University entered into a grant agreement with the Authority, which requires that the University pay one-half (50%) of the debt service of the underlying bonds, totaling \$8,523. The agreement required the University to establish and maintain all original funds as deposits with trustee in an account, whereby the trustee, as evidenced by University payments, releases funds during construction. In fiscal 2020, the Gateway Academic Center has been placed in service and the entire principal balance of \$8,523 has been capitalized.

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(b) 2017 Revenue Bonds Series A

In April 2017, the University entered into a loan agreement with the Authority for bonds with principal of \$119,905 to i.) refinance the costs of certain capital projects through the refunding of the 2007 Series A Bonds and the 1998 Series I Bonds; and ii.) finance capital projects for construction, renovation, expansion and equipping of certain university research and academic buildings and a garage. The University granted as security for this loan, a pledge of and lien on tuition and fee collections. The loan has a negative pledge, which states that no additional liens of greater than \$10,000 shall be pledged upon three certain campus buildings unless a provision is made to secure the bonds equally and ratably with such liens. As of June 30, 2024, a majority of the bond-funded projects were placed in service and the principal balance of \$70,705 has been capitalized.

(c) 2020 Revenue Bonds Series A

In March 2020, the University entered into a loan agreement with the Authority for green bonds with principal of \$174,315 to i) finance the construction, renovation and equipping of the new University Center Complex; ii) finance capital projects for construction, renovation, expansion and equipping of certain additional university research and education buildings; and iii) fund capitalized interest for the 2020 Series A bonds. The University granted as security for this loan, a pledge of and lien on tuition and fee collections. The loan has a negative pledge, which states that no additional liens of greater than \$10,000 shall be pledged upon three certain campus buildings unless a provision is made to secure the bonds equally and ratably with such liens. As of June 30, 2024, the majority of the bond-funded projects were placed in service and the principal balance of \$174,315 has been capitalized.

(d) 2020 Revenue Bonds Series B

In February 2020, the University entered into a bond agreement with the Authority and PNC Bank NA, as purchaser, for a taxable draw down bond in the maximum principal amount of \$26,485 to finance a portion of the construction, renovation and equipping of the new University Center Complex. The University granted as security for this loan, a pledge of and lien on tuition and fee collections. The loan has a negative pledge, which states that no additional liens of greater than \$10,000 shall be pledged upon four certain campus buildings unless a provision is made to secure the bonds equally and ratably with such liens. The 2020 Series B bond bore interest at a variable rate during the drawdown period, which expired February 12, 2022. Following the end of the draw down period, the interest rate on the 2020 Series B Bond converted to a fixed rate of interest. The entire amount has been drawn on the 2020 Series B Bond as of June 30, 2024. As of June 30, 2024, the majority of the bond-funded projects were placed into service and the principal balance of \$26,485 has been capitalized.

(e) PSE&G Clean Energy Future – Energy Efficiency Program

In July 2021, the University entered into a customer agreement with Public Service Electric and Gas Company (“PSE&G”) for the purpose of providing certain financial incentives to the University in connection with implementation of specific Energy Efficiency Measures (“EEMs”) at the University’s premises and facilities. The financial incentives include a grant portion by PSE&G and a portion to be repaid by the University. The amount that the University shall reimburse to PSE&G is \$1,399, payable

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in monthly installments of \$23, for 60 months. As of June 30, 2024, the majority of the projects were placed into service and the principal balance of \$1,399 has been capitalized.

(f) Higher Education Equipment Leasing Fund Series 2023A

In October 2023, the University entered into lease agreement with the Authority and was awarded \$3,500 for the construction of a High-Performance Computing Cluster (HPCC), which requires that the University pay one-fourth (25%) of the debt service of the underlying bonds, totaling \$1,022, the maximum principal amount of \$828 to finance a portion of the equipment lease. The agreement requires the University to establish and maintain all original funds as deposits with a trustee, whereby the Trustee, as evidenced by University payments, releases funds during construction. As of June 30, 2024, none of these proceeds were used for capital expenditures.

Principal and interest payments for each of the next five years and thereafter are as follows:

| | Principal | Interest | Total |
|-----------------------------|------------------|-----------------|--------------|
| Fiscal year ending June 30: | | | |
| 2025 | \$ 6,384 | 13,575 | 19,959 |
| 2026 | 6,628 | 13,331 | 19,959 |
| 2027 | 6,879 | 13,077 | 19,956 |
| 2028 | 7,144 | 12,812 | 19,956 |
| 2029 | 7,141 | 12,534 | 19,675 |
| Thereafter | 276,213 | 150,744 | 426,957 |
| Total | \$ 310,389 | 216,073 | 526,462 |

Interest expense related to long-term debt is \$12,986 and \$13,883 for the years ended June 30, 2024 and 2023, respectively.

Deposits with Trustees

At June 30, 2024 and 2023, deposits with bond trustees, which represent funds held by the trustee as required by bond indentures, totaled \$11,379 and \$9,405, respectively. These amounts consisted of cash and cash equivalents and are classified as Level 1 in the fair value hierarchy.

Such resources will be utilized to fund various construction projects or to satisfy certain debt service reserve requirements pursuant to the respective bond indenture agreements.

Line of Credit

At June 30, 2024 and 2023, the University has a \$50,000 line of credit with TD Bank for general corporate purposes, which may include the temporary financing of capital projects. This facility bears interest at seventy (70) basis points above the SOFR one month rate and has an unused fee of twelve (12) basis points. This line of credit became effective May 20, 2016, and expires on June 30, 2025.

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There is one financial covenant: Debt Service Ratio of not less than 1.15 to 1.0 that is tested annually at fiscal year-end. The University is in compliance with the debt covenant. The interest rates for the line of credit were 6.036% and 5.765% at June 30, 2024 and 2023, respectively. At June 30, 2024 and 2023, no amounts were outstanding under the TD Bank line of credit. There is no interest expense recognized related to the line of credit for the years ended June 30, 2024 and 2023.

(11) Post-Retirement Benefits

The University provides health benefits to substantially all of its employees. Upon retirement, employees may be eligible for continuation of these benefits. Amounts are accrued for such benefits during the years employees provide services to the University. The University funds its post-retirement benefit cost on a pay-as-you-go basis.

The following are the details of the University's postretirement benefit obligation for the years ended June 30:

| | <u>2024</u> | <u>2023</u> |
|---|-----------------|--------------|
| Change in benefit obligation: | | |
| Benefit obligation at beginning of year | \$ 3,984 | 4,965 |
| Service cost | 78 | 82 |
| Interest cost | 190 | 180 |
| Plan participants' contributions | 9 | 8 |
| Actuarial (gain) loss | (97) | (921) |
| Benefits paid | <u>(311)</u> | <u>(330)</u> |
| Benefit obligation at end of year | <u>\$ 3,853</u> | <u>3,984</u> |

The discount rates used to determine benefit obligations for the years ended June 30, 2024 and 2023 were 5.28% and 4.88%, respectively.

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The following presents details of the University's post-retirement benefit plan assets and costs for the years ended June 30:

| | <u>2024</u> | <u>2023</u> |
|--|----------------|----------------|
| Change in plan assets: | | |
| Fair value of plan assets at beginning of year | \$ — | — |
| Contributions (employer and plan participants) | 311 | 330 |
| Benefits paid | <u>(311)</u> | <u>(330)</u> |
| Fair value of plan assets at end of year | <u>—</u> | <u>—</u> |
| Components of accrued benefit cost: | | |
| Funded status | (3,853) | (3,985) |
| Unamortized prior service credit (cost) | 135 | 175 |
| Unamortized actuarial net loss | <u>163</u> | <u>271</u> |
| Accrued benefit cost | <u>(3,555)</u> | <u>(3,539)</u> |
| Components of net periodic benefit cost: | | |
| Service cost | 78 | 82 |
| Interest cost | 190 | 180 |
| Amortization of unrecognized prior service cost (credit) | 39 | 43 |
| Amortization of net loss | <u>11</u> | <u>19</u> |
| Net periodic benefit cost | \$ <u>318</u> | <u>324</u> |

The following weighted average assumptions were used to determine net periodic benefit cost for the years ended June 30:

| | <u>2024</u> | <u>2023</u> |
|--|-------------|-------------|
| Discount rate | 4.88 % | 4.38 % |
| Assumed pre-65 medical trend rates at June 30: | | |
| Healthcare cost trend rate assumed | 4.60 | 4.50 |
| Prescription drug cost trend rate assumed | 7.00 | 6.25 |
| Rate to which the cost trend rate is assumed to decline (the ultimate trend rate) | 4.03 | 4.03 |
| Fiscal year that the rate reaches the ultimate trend rate | 2075 | 2075 |

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| | <u>2024</u> | <u>2023</u> |
|--|--------------|--------------|
| Post-retirement benefit changes other than net periodic costs: | | |
| Change in unamortized items: | | |
| Actuarial gain | \$ (97) | (921) |
| Amortization of: | | |
| Actuarial loss | (11) | (19) |
| Unrecognized prior service credit | <u>(39)</u> | <u>(43)</u> |
| Total benefit changes other than net periodic costs | (147) | (983) |
| Components of net periodic costs, other than service cost | <u>240</u> | <u>242</u> |
| Post-retirement benefit changes and components of net periodic costs, other than service cost | \$ <u>93</u> | <u>(741)</u> |

Expected Future Benefit Payments

Shown below are expected gross benefit payments (including prescription drug benefits) and the expected gross amount of subsidy receipts:

| | <u>Employer contributions</u> |
|----------------------|-----------------------------------|
| Year ending June 30: | |
| 2025 | \$ 301 |
| 2026 | 299 |
| 2027 | 294 |
| 2028 | 290 |
| 2029 | 286 |
| 2030 to 2034 | 1,366 |

Amounts that have not been recognized as components of net periodic benefit cost but are included in net assets without donor restriction are as follows:

| | <u>2024</u> | <u>2023</u> |
|----------------------|---------------|-------------|
| Prior service credit | \$ 135 | 175 |
| Net loss | <u>163</u> | <u>271</u> |
| | \$ <u>298</u> | <u>446</u> |

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(12) Retirement Plans

The University participates in the Teachers Insurance and Annuity Association/College Retirement Equities Fund (TIAA/CREF), a defined contribution plan for academic, professional administrative, nonacademic support and union personnel.

The University participated in a defined contribution plan underwritten by the Variable Annuity Life Insurance Company (VALIC) for nonacademic support and union personnel. Contributions to the VALIC plan ended in May 2009; those participants are now participants in the TIAA/CREF plan. Certain participants still have assets with VALIC.

Retirement costs related to these plans for the years ended June 30, 2024 and 2023 totaled approximately \$9,099 and \$8,275, respectively.

The Non-Academic Staff Employees' Pension Plan was established in 1973 as a noncontributory defined benefit plan and covered all nonacademic employees who were not eligible for coverage under the TIAA-CREF defined contribution plan described above. The plan was frozen effective June 30, 1994, after which date, no new participants were accepted into the plans. As of June 30, 2024 and June 30, 2023, the Non-Academic Staff Employees' Pension Plan had a pension obligation of \$55 and \$187, respectively.

The Local 660 Pension Plan was established in 1973 as a noncontributory defined benefit plan and covered Local 660 union who were not eligible for coverage under the TIAA-CREF defined contribution plan described above. The plan was frozen effective June 30, 1994, after which date, no new participants were accepted into the plans. As of June 30, 2024 and June 30, 2023, the Local 660 Pension Plan had a pension asset of \$86 and \$20, respectively.

(13) Conditional Asset Retirement Obligations

Conditional asset retirement obligations (CARO) are legal obligations associated with the retirement of long-lived assets. These liabilities are recognized for remediation or disposal of asbestos, underground storage tanks, radioactive sources and equipment, and similar hazardous materials. These liabilities were initially recorded at an estimated cost of remediation, with related asset retirement costs capitalized by increasing the carrying amount of the related assets by the same amount as the liability. The University applied retrospective application at the inception of the liability using an inflation rate of 4.40% and a discount rate of 5.19%. Asset retirement costs are subsequently depreciated over the useful lives of the related assets. Subsequent to initial recognition, the University records period-to-period changes in the CARO liability resulting from the passage of time and revisions to either the timing or the amount of the original estimate of undiscounted cash flows associated with abatement projects. In fiscal year 2014, the University modified the inflation rate to 4.0%. The University satisfies CARO liabilities when the related obligations are settled. Accretion charges in the amount of \$242 and \$355 for the years ended June 30, 2024 and 2023, respectively, were presented as a component of depreciation and amortization expense.

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(14) Revenue

(a) Tuition and Fees

The University's tuition and fee revenue is disaggregated as follows:

| | 2024 | 2023 |
|--|-------------|-------------|
| Undergraduate tuition and fee revenue | \$ 241,148 | 229,733 |
| Undergraduate student aid | (110,398) | (106,795) |
| Undergraduate tuition and fee revenue, net | 130,750 | 122,938 |
| Graduate tuition and fee revenue | 137,685 | 154,256 |
| Graduate student aid | (17,152) | (20,200) |
| Graduate tuition and fee revenue, net | 120,533 | 134,056 |
| Pre-college tuition and fee revenue | 2,564 | 2,390 |
| Pre-college student aid | (99) | (441) |
| Pre-college tuition and fee revenue, net | 2,465 | 1,949 |
| Tuition and fee revenue, net | \$ 253,748 | 258,943 |

(b) Sponsored Activities

The University receives funding or reimbursement from primarily Federal government agencies for sponsored activity under government grants and contracts. These grants and contracts provide for reimbursement of indirect (facilities and administrative) costs. Recovery of facilities and administrative (F&A) costs of federally sponsored programs are recorded at cost reimbursement rates negotiated with the University's cognizant agency, the Office of Naval Research (ONR). The University's facilities and administrative cost reimbursements are based on a final predetermined rate that is not subject to a carry forward provision.

The Defense Contract Audit Agency (DCAA) is responsible for auditing both direct and indirect charges to grants and contracts in support of the ONR negotiating responsibility. The University has final audited rates through fiscal year 2024. The audit to establish rates for fiscal year 2025 is complete and sent to ONR for negotiations.

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Recovery of facilities and administrative (F&A) costs of federally sponsored programs are recorded at cost reimbursement rates negotiated with the University's cognizant agency, the Office of Naval Research.

| | <u>2024</u> | <u>2023</u> |
|-----------------------------------|------------------|---------------|
| Sponsored activity revenues: | | |
| Direct cost recoveries | \$ 51,571 | 39,737 |
| Indirect cost recoveries | <u>12,868</u> | <u>12,461</u> |
| Total sponsored activity revenues | \$ <u>64,439</u> | <u>52,198</u> |

Conditional sponsored grants at June 30, 2024 and 2023, are \$62,406 and \$49,905, respectively.

(c) Auxiliary

Auxiliary enterprises revenue includes revenues from contracts with customers to provide student housing and dining facilities, parking services, and other miscellaneous activities, and is disaggregated as follows:

| | <u>2024</u> | <u>2023</u> |
|-------------------------------------|------------------|---------------|
| Housing | \$ 24,990 | 24,267 |
| Dining | 13,089 | 12,179 |
| Other | <u>8,436</u> | <u>9,071</u> |
| Total auxiliary enterprises revenue | \$ <u>46,515</u> | <u>45,517</u> |

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(15) Functional Classification of Expenses

The consolidated statement of activities presents operating expenses based upon their natural classification. For the years ended June 30, 2024 and 2023, operating expenses presented by their functional category with the allocation of depreciation and amortization, interest, and operations and maintenance of plant to reflect the full cost of those activities were as follows:

| <u>2024</u> | <u>Program services</u> | | | | <u>Support</u> | <u>Total operating expenses</u> |
|----------------------------------|-------------------------|-------------------------|-------------------------------------|------------------|-------------------------------|---------------------------------|
| | <u>Education</u> | <u>Student services</u> | <u>Research and public services</u> | <u>Auxiliary</u> | <u>Management and general</u> | |
| Salaries and benefits | \$ 132,402 | 23,244 | 26,499 | 5,130 | 25,235 | 212,510 |
| Purchased services | 20,413 | 9,495 | 22,951 | 17,178 | 10,618 | 80,655 |
| Maintenance, rents and utilities | 5,482 | 2,036 | 1,444 | 6,475 | 2,585 | 18,022 |
| Supplies and other | 13,641 | 10,362 | 3,751 | 1,254 | 4,057 | 33,065 |
| Interest expense | 4,061 | 1,425 | 1,275 | 4,986 | 404 | 12,151 |
| Depreciation and amortization | 8,656 | 3,039 | 2,718 | 10,630 | 860 | 25,903 |
| Total | <u>\$ 184,655</u> | <u>49,601</u> | <u>58,638</u> | <u>45,653</u> | <u>43,759</u> | <u>382,306</u> |

| <u>2023</u> | <u>Program services</u> | | | | <u>Support</u> | <u>Total operating expenses</u> |
|----------------------------------|-------------------------|-------------------------|-------------------------------------|------------------|-------------------------------|---------------------------------|
| | <u>Education</u> | <u>Student services</u> | <u>Research and public services</u> | <u>Auxiliary</u> | <u>Management and general</u> | |
| Salaries and benefits | \$ 123,522 | 21,481 | 24,005 | 4,208 | 24,376 | 197,592 |
| Purchased services | 23,085 | 8,874 | 13,938 | 18,572 | 10,579 | 75,048 |
| Maintenance, rents and utilities | 6,339 | 2,081 | 1,474 | 7,050 | 3,165 | 20,109 |
| Supplies and other | 13,055 | 9,581 | 3,022 | 1,472 | 4,264 | 31,394 |
| Interest expense | 4,171 | 1,444 | 1,228 | 5,098 | 401 | 12,342 |
| Depreciation and amortization | 8,160 | 2,826 | 2,401 | 9,974 | 784 | 24,145 |
| Total | <u>\$ 178,332</u> | <u>46,287</u> | <u>46,068</u> | <u>46,374</u> | <u>43,569</u> | <u>360,630</u> |

The allocation of depreciation and amortization, interest and operations and maintenance is based on square footage occupied by functional area.

Fundraising expenses are included within management and general and totaled \$7,021 and \$6,791 for the years ended June 30, 2024 and 2023, respectively. Also included in management and general are advertising costs, which are expensed as incurred. Advertising costs totaled \$9,279 and \$11,058 for the years ended June 30, 2024 and 2023, respectively.

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(16) Net Assets

At June 30, 2024 and 2023, net assets consisted of the following:

| | 2024 | 2023 |
|--|-------------|-------------|
| Without donor restrictions: | | |
| Undesignated | \$ 32,208 | 57,269 |
| Net investment in plant | 204,462 | 180,656 |
| Endowment | 71,359 | 51,853 |
| Institutional portion of Federal Perkins Loans Program | 321 | 311 |
| Total net assets without donor restrictions | 308,350 | 290,089 |
| With donor restrictions: | | |
| Restricted for time or purpose: | | |
| Education and research programs | 15,066 | 13,664 |
| Capital projects | 1,113 | 902 |
| Annuity and life income funds | 3,394 | 3,125 |
| Endowment | 153,903 | 128,384 |
| Total net assets restricted for time or purpose | 173,476 | 146,075 |
| To be held in perpetuity: | | |
| Endowment | 149,336 | 138,710 |
| Annuity and life income funds | 4,863 | 4,105 |
| Total net assets to be held in perpetuity | 154,199 | 142,815 |
| Total net assets with donor restrictions | 327,675 | 288,890 |
| Total net assets | \$ 636,025 | 578,979 |

(17) Endowment

The University's endowment fund consists of 435 and 419 individual funds established for a variety of purposes, including both donor-restricted endowment funds and funds designated by the University's Board of Trustees to function as endowments at June 30, 2024 and 2023, respectively. Net assets associated with endowment funds, including funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

(a) Relevant Law

The University follows New Jersey State Uniform Prudent Management of Institutional Funds Act (UPMIFA). In accordance with UPMIFA, the University considers the following factors in making a determination to appropriate for expenditure or accumulate donor-restricted endowment funds: the purpose, duration, and preservation of the endowment fund; expected total return of investments;

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general economic conditions and the possible effect of inflation or deflation; other resources of the institution; and the investment policy of the institution.

While UPMIFA does not require it unless the donor gift instrument contains an express provision, the University generally requires the preservation of the fair value of the original gift, as of the gift date of the donor-restricted endowment funds. Following this approach, the University classifies as net assets with donor restrictions (a) the original value of gifts donated to its permanent endowment, (b) its original value of subsequent gifts to its permanent endowment, and the (c) accumulations to its permanent endowment made in accordance with the directions of the applicable donor gift instrument, at the time the accumulation is added to the fund.

Accumulated gains resulting from donor-restricted endowment funds are classified as net assets with donor restrictions until those amounts are appropriated for expenditure by the University, in a manner consistent with the standard of prudence prescribed by UPMIFA.

Endowment net assets consisted of the following at June 30, 2024:

| | <u>Without donor restrictions</u> | <u>With donor restrictions</u> | <u>Total</u> |
|----------------------------------|---------------------------------------|------------------------------------|----------------|
| Donor-restricted endowment funds | \$ — | 303,239 | 303,239 |
| Board-designated endowment funds | 71,359 | — | 71,359 |
| Total endowment net assets | \$ <u>71,359</u> | <u>303,239</u> | <u>374,598</u> |

Endowment net assets consisted of the following at June 30, 2023:

| | <u>Without donor restrictions</u> | <u>With donor restrictions</u> | <u>Total</u> |
|----------------------------------|---------------------------------------|------------------------------------|----------------|
| Donor-restricted endowment funds | \$ — | 267,094 | 267,094 |
| Board-designated endowment funds | 51,853 | — | 51,853 |
| Total endowment net assets | \$ <u>51,853</u> | <u>267,094</u> | <u>318,947</u> |

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Changes in endowment net assets for the year ended June 30, 2024 are as follows:

| | <u>Without donor restrictions</u> | <u>With donor restrictions</u> | <u>Total</u> |
|---|---------------------------------------|------------------------------------|----------------|
| Endowment net assets, June 30, 2023 | \$ 51,853 | 267,094 | 318,947 |
| Investment return, net | 6,917 | 34,217 | 41,134 |
| Contributions | — | 10,498 | 10,498 |
| Appropriation for expenditure | (771) | (8,782) | (9,553) |
| Distributions returned to endowment | — | — | — |
| Reclassification of net assets ¹ | 13,360 | 212 | 13,572 |
| Endowment net assets, June 30, 2024 | \$ <u>71,359</u> | <u>303,239</u> | <u>374,598</u> |

Changes in endowment net assets for the year ended June 30, 2023 are as follows:

| | <u>Without donor restrictions</u> | <u>With donor restrictions</u> | <u>Total</u> |
|---|---------------------------------------|------------------------------------|----------------|
| Endowment net assets, June 30, 2022 | \$ 24,584 | 244,690 | 269,274 |
| Investment return, net | 3,817 | 23,565 | 27,382 |
| Contributions | — | 6,900 | 6,900 |
| Appropriation for expenditure | (762) | (8,426) | (9,188) |
| Distributions returned to endowment | — | 15 | 15 |
| Reclassification of net assets ¹ | 24,214 | 350 | 24,564 |
| Endowment net assets, June 30, 2023 | \$ <u>51,853</u> | <u>267,094</u> | <u>318,947</u> |

¹ Amounts included in reclassification of net assets without donor restrictions represent board designated net assets that were added to the endowment in 2024 and 2023.

(b) Return Objectives and Risk Parameters

The University's primary investment objectives are to invest its endowment principal to achieve growth of both principal value and income over time sufficient to preserve and/or increase the real (inflation adjusted) purchasing power of the assets, and to provide a stable source of perpetual financial support.

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(c) Strategies Employed for Achieving Objectives

The University relies on a total return strategy in which active equity managers/funds are expected to achieve an annualized total rate of return over a three-to five-year period, which exceeds an agreed upon benchmark rate of return, net of costs and fees. Total return is defined as dividend and interest income plus realized and unrealized capital appreciation or depreciation. Active fixed income managers are expected to exceed appropriate market indices, net of costs and fees. When index funds are used, the return should closely track with the appropriate index.

(d) Spending Rate Policy

The University maintains an investment pool for its long-term investments. The pool is managed to achieve the maximum prudent long-term total return. The University's Board of Trustees has authorized a spending rate designed to fulfill the following objectives:

- Preserve the value of the investment pool in real terms (after inflation); and
- Provide a predictable flow of funds to support operations.

For the years ended June 30, 2024 and 2023, the spending rate permitted the use of total returns (dividend and interest income and appreciation) at a rate of 4.3% and 4.4%, respectively, of the average year-end fair value of the investment pool over a three-year period, on a two-year lag (the calculation period). Endowment funds for which the total return is restricted in perpetuity by donors, if any, are excluded from the spending rate. If the market value of an endowment fund is below the fund's historic gift value as of the end of the calculation period, the University will not distribute endowment return to operations for spending purposes and will be reinvested in the endowment in accordance with the investment policy.

(e) Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the value of accumulated gifts. When deficiencies occur, they primarily result from unfavorable market fluctuations that occur shortly after the investment of new donor restricted contributions. Subsequent gains that restore the fair value of the assets of the endowment fund to the required level will be classified as an increase in net assets with donor restriction. At June 30, 2024 and 2023, there were no such deficiencies of this nature within net assets with donor restrictions.

(18) Operating Leases

The University is party to various operating lease agreements, expiring through 2027, for office space and student housing. The leases generally contain renewal options. The obligations associated with these leases have been recognized as a liability in the consolidated statement of financial position based on future lease payments, discounted by the risk-free borrowing rate, which ranges from 0.04% to 2.9%. Certain leases have an escalating fee schedule.

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Rent expense for the years ended June 30, 2024 and 2023, totaled \$979 and \$1,415, respectively.

Minimum lease payments due under these agreements are as follows:

| | | |
|-----------------------------|----|---------------------|
| Fiscal year ending June 30: | | |
| 2025 | \$ | 547 |
| 2026 | | 364 |
| 2027 | | 356 |
| Less present value discount | | <u>(51)</u> |
| Total | \$ | <u><u>1,216</u></u> |

(19) Commitments and Contingent Liabilities

The University is a party to various legal actions arising in the ordinary course of operations. While it is not possible to predict the outcome of these actions at this time, it is the opinion of management that the resolution of these matters will not have a material effect on the University's consolidated financial statements.

(20) Subsequent Events

The University has performed an evaluation of subsequent events through December 6, 2024, the date the consolidated financial statements were issued.

On August 14, 2024, the University secured a cost-plus fixed fee contract worth up to \$520 million from Washington Headquarters Services to perform research and development services for the Department of Defense through the period of August 13, 2029.